

Welcome Kit John Doe – APLUSAS-12345

APlus Group of Companies, locally owned, has been creating and delivering comprehensive yet affordable products and services for Newfoundlanders and Labradorians for over 30⁺ years. APlus Group also offers in-house Mortgage\Life Insurance\ Investments\RESP\ Income Tax departments. This creates several advantages for our clients: **One Stop Shopping!**

Please find enclosed the following:

- 1) Income Tax Client Profile
- 2) Application for Discount Card
- 3) Discount Card
- 4) APlus Mortgage Gift Card (\$500.00)
- 5) Advantages of APlus Mortgage
- 6) Kid Konnection RESP Enrollment form
- 7) APlus Group Additional Services Brochure
- 8) Information on APlus Group of Companies Events
- 9) Will Planning Workbook
- 10) APlus Appointment Request Form



Income Tax CLIENT PROFILE

CLIENT INFORMATION				
☐ Id: (2) ☐ Driver's License	e 🗆 Passport	☐ Birth Certificate ☐ Other		
Id #: Exp: / /	□ New Client □ Current Client			
Name:				
Address:				
Cell Ph:	Work Ph: Home Ph:			
Email (P)	Date of Birth:			
SIN:	Sex: Marital Status: Married / Composition Divorced / separated / widowed			
Occupation:	Employer:		Job Title:	
C	LIENT PARTNER INFO	RMAT	ION	
☐ Id: (2) ☐ Driver's License	e 🗆 Passport	□ Bi	rth Certificate	□ Other
Id #: Exp: / /	□ New Client □ Previous Client			
Name:				
Address:				
Cell Ph:	Work Ph: Home Ph:			
Email (P)	Date of Birth:			
SIN:	Sex: Marital Status: Married / Common La Divorced / separated / widowed			
Occupation:	Employer:		Job Title:	
Contact Preference: □ E-Mail □ Text □ Telephone □ Mail				
Documents				
DEPENDANT INFORMATION				
Dependent Name:	D	ate of B	irth:	_
Dependent Name:	ndent Name: Date of Birth:			
Dependent Name:	Date of Birth:			

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Income Tax CLIENT PROFILE

Dependent Name:	Date of Birth:	
☐ Mortgage Lender:	Maturity	
☐ Rental(s) Lender:	Address	
☐ Rental(s) Lender:		
□ RRSP Provider	Amount:	
□ TFSA Provider	Amount:	
□ RESP Provider	Amount:	
□ LIF □ RRIF	☐ Annuities	☐ GIC & Funds
☐ Employee Group Benefits		
	AUTHORIZATION	
Signature of Applicant		
	 Date	
Signature of Co-Applicant		
*Disclaimer: This information will be utili	ized by APlus to provide services to inform yo	

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Application for APlus Discount Card*

CLIENT INFORMATION				
Name: (First, Last)				
Address:				
Cell Ph:	Work Ph:		Home Ph:	
Email	,			
Sex: □ Male □ Female		Marital	Marital Status: Children:	
Contact Preference:	☐ E-Mail ☐ Text ☐	Telephone	□ Mail □	Other
	PARTNER INFO	ORMATI	ON	
Name: (First, Last)				
Address:				
Cell Ph:	Work Ph:		Home Ph:	
Email				
Sex: □ Male □ Female		Marital Status: Children:		hildren:
	DEPENDANT INI	FORMAT	ION	
Name		Date of B	irth	
Name D		Date of Birth		
Name D		Date of Birth		
Name D		Date of Birth		
Name D		Date of Birth		
AUTHORIZATION				
*Disclaimer: This information will not be reproduced or distributed in whole or part without prior written consent. The personal information you provided in this profile will be utilized by APlus to inform you of services, products, programs, rate changes, Newsletter, promotions, etc. that we believe may be of interest to you. Client Signature Date				
Partner Signature			Date	



September 1, 2019

John Doe 10 Austin Street St. John's, NL A1B 4C2

Dear John,

APlus Group of Companies developed "Preferred Partnership Program" to reward loyal clients and help our local Business partners. This Program offers a "point of sale discount" from 10 to 20%, at local participating Businesses displaying our APlus Window Decal. Also, it allows the employee to participate in APlus Mortgage Loan Program and APlus Real Estate Incentive Program.

Please find enclosed your "<u>Client Loyalty Discount Card</u>" offered exclusively by APlus Group of Companies. For a complete list of Partners please visit <u>www.aplusinsurance.nf.ca</u>.

Sherry O'Brien will be your primary point of contact at APlus Group of Companies, and I encourage you to contact her at any time with your questions, comments, and feedback. Call (709) 754-6507 ext. 0 or e-mail: sherry@aplusinsurance.nf.ca.

Sincerely,

Lawrence R George

Lawrence R George President & CEO APlus Group of Companies



Client Loyalty Discount Card

200 000 001

Member Since

JOHN SMITH

Expiration



Mortgage Gift Card

Client: _	John Smith	

Client #: _____AP1-EE123456

This Gift Certificate entitles you to a \$500.00 gift card from any of our partners in the APlus Preferred Partnership Program upon closing of a new mortgage, or switch/refinancing of an existing mortgage. Mortgage must be funded through APlus Mortgage Group Inc.

Certificate has no cash value.

Lawrence R George

Lawrence R George
President & CEO
APlus Group of Companies

¹\$500 Gift Card(s) paid by APlus Mortgage Group Inc. Gift Cards are with partners in the APlus PPP Or \$500 towards Lawyers closing costs



Advantage of APlus Mortgage VS Banks, Credit Unions & other Brokerage Firms

List of Suppliers from the APlus Preferred Partnership Program that can save you money

- 1. Home Inspector
- 2. Appraiser
- 3. Lawyers
- 4. Moving Company
- 5. Furniture Company
- 6. Security Company
- 7. Personal Income Tax Discount

Find a complete list of APlus Preferred Partner's visit www.aplusmortgage.ca

10 Austin Street, Suite 105, St. John's, NL A1B 4C2 | PH: 709.754.6507 | Fax: 709.754.2160 www.aplusmortgage.ca | admin@aplusmortgage.ca



CLIENT INFORMATION		
Client Name:		
Address:		
Phone (H)	Phone (M)	
Email		
RESP: Currently Enrolled □ Yes □ No	Carrier:	
CHILDREN	ENROLLMENT	
Name:		
Date of Birth:	Gender: □ Male □ Female	
Name:	1	
Date of Birth:	Gender: □ Male □ Female	
Name:		
Date of Birth:	Gender: □ Male □ Female	
Name:	1	
Date of Birth:	Gender: □ Male □ Female	
Name:		
Date of Birth:	Gender: □ Male □ Female	
PRIVACY	AGREEMENT	
Konnection Program and other events offered by APlus. I und	(Listed in Registration) photograph publically to promote the Kid derstand that the images may be used for lawful purposes only in , and social media. I also understand that no royalty, fee or other se.	
Parent Signature	Date	
Parent Signature	Date	

APlus Insurance/Financial Group Inc.

10 Austin Street, Suite 105, St. John's, NL A1B 4C2 Tel: (709) 754-6507 Fax: (709) 754-2160 Toll Free: 1-877-954-6507

APlus Group Offers Many Solutions for Your Financial Needs.

Individual Life and Health Insurance, Investments, Mortgages, Retirement Products and Financial Services to help you build wealth and protect your financial security by providing solutions to help you save for today, provide income for tomorrow, and future protection for your family.

APLUS GROUP ADDITIONAL SERVICES			
Financial	Investments & Banking		
☐ Mortgages	□ RRSP □ TFSA		
☐ Income Tax Services	□ GIC		
☐ Financial Estate Planning	□ RESP		
Insurance	☐ Manulife Bank		
☐ Mortgage	Events		
☐ Individual Life	☐ Annual Family Fun Day		
☐ Critical Illness	☐ Home Buyers / Financial Planning Seminars		
☐ Blue Cross	☐ Annual Financial/Mortgage Review		
☐ Disability Income	☐ Preferred Partnership Program		
☐ Travel Insurance	☐ Client Newsletter		
TOP THREE FINANCIAL GOALS			
☐ Purchase Home ☐ Selling Home	☐ Saving for retirement		
□ 0-3m □ 3-12m □ 1-3Yrs	☐ Plan for early retirement		
☐ Debt Free	☐ Income withdrawal strategies for/in retirement		
☐ Make and utilize a budget	☐ Maintaining my standard of living in retirement		
☐ Maximize Tax planning through RRSP	☐ Establish a plan to leave your finances in order upon your death		
☐ Strategies for reducing income taxes	☐ Income replacement in the event of death,		
☐ Maximize TFSA	sickness, or accident		
□ RESP	☐ Creating/preserving an estate for my heirs		
☐ Estate Planning	☐ Leaving a legacy or inheritance		
	☐ Other		
☐ Emergency Fund			

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APlus Group of Companies Events

Over the past 5 years APlus Group of Companies has hosted a Family Fun Day to honor our clients and to support the Canadian Cancer Societies local Daffodil Place. We have a silent auction, BBQ, kids' games, prizes, 50/50 Draw and entertainment for the whole family. 100% Proceeds go directly to the Daffodil Place.

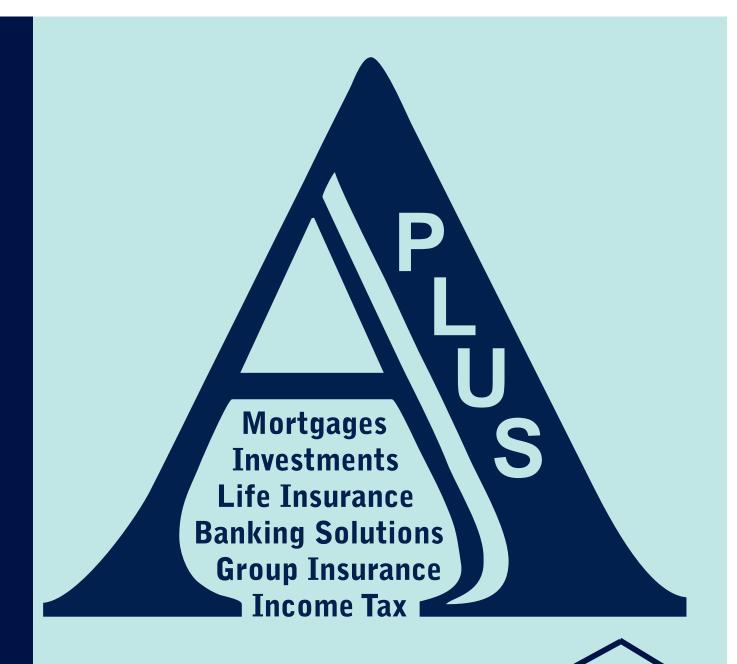


Other Events

- Client Appreciation Night
- Family Events
- Kid Konnection Contests
- Quarterly Contests on Social media
- Seminars

APPOINTMENT REQUEST FORM		
Client Name:		
Address:		
Phone (H):	Phone (C):	
Email:		
TIME		
What day work best for you?		
□ Monday □ Tuesday □ Wednesday □ Thursday □ Friday		
What time of day works best for you?		
□ Morning □ Afternoon □ Evening		
Date and time?		
Month Day Time	 am/pm	
-	-	
WHAT SERVICES ARE YOU INTERESTED IN?		
☐ Mortgages \ Refinancing \ Switching	☐ Life Insurance	
☐ Debt Consolidation	☐ Critical Illness Insurance	
☐ Retirement Planning	☐ Disability Income Insurance	
☐ Estate Planning	☐ Blue Cross \ Health Insurance	
☐ Investment Loans	□ RRSP □ TFSA □ GIC □ RRIF □ LIF	
□ RRSP Loans	□ RESP	
☐ Personal Income Tax ☐ Long Term Care		
☐ Other ☐ Travel Insurance		

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APlus Insurance/Financial Group Inc.

APlus Mortgage Group Inc.

APlus Accounting Services Inc.

APlus Preferred Partnership Program

APlus Kid Konnection Program

Serving your financial needs for more than 30 years!

10 Austin Street, Suite 105 St. John's, NL A1B 4C2

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